

BioBusiness Asia 2009

Company Name	ATOLL GmbH		
Presenter	Juergen Friedle	Title	Managing Director
Address	Ettishofer Straße 10 88250 WEINGARTEN GERMANY		
Website	www.atoll-bio.com		
No. of employee	20	Year of foundation	2004
Company Categories	<input type="checkbox"/> Novel Therapeutics <input type="checkbox"/> Genomics <input type="checkbox"/> Pharmaceuticals <input type="checkbox"/> R&D Service <input type="checkbox"/> Medical Devices x Other <u>Biotechnology</u>		
Paid-in Capital			
Company Stage	<input type="checkbox"/> Seed <input type="checkbox"/> Start up X Expansion <input type="checkbox"/> Mezzanine		
Company Overview	Atoll GmbH provides laboratories in the biotechnological and diagnostic industries with chromatographic screening, validation and production tools, specifically configured to meet our clients most stringent needs, packed with any resin from any manufacturer of choice		
Company History	Established in August 2004. Privately owned Technology and market knowhow by: Dr. habil. Lothar Britsch, former Merck, R&D Chrom Dr. Jürgen Friedle, former Tosoh Bioscience, VP		
Main Products/ Service & Niche of Products/ Service	Atoll delivers innovative and cutting edge technologies that offer unparalleled performance and reliability. Atoll specializes in the exclusive manufacturing and marketing of biotechnology screening tools and columns packed with all types of separation media. User friendly products for selection of chromatographic media and method optimisation for development of new bio-pharmaceutical targets. Product range includes screening and development columns, purpose designed validation columns, and now a range of disposable, high quality low cost prepacked process columns.		
Market Potentials	Over 10 Mio Euro		

<p>Company Core Competence or Competitive Advantage</p>	<p>High Throughput Resin Screening tools in 96-well format</p> <ul style="list-style-type: none"> ○ separation media screening and method scouting ○ handling of large sample numbers in process analytics (PAT) ○ genuine multichannel parallel chromatography ○ automated parallel chromatography on robotic liquid handling stations <p>A high throughput screening tool in a mini column array format, comprising a base plate designed in the standard 96-well microtiter plate and a specified number of up to 96 individually prepacked MiniColumns, filled with any commercially available bioprocessing resins.</p> <p>MediaScout® ValiChrom</p> <p>Purpose designed columns for down-scale process validation, quality performance units with your own chosen resin, even your own specific resin lot, if necessary.</p> <p>Specified prepacked columns to perform your validation of lot-to lot consistency of resins or for virus and other validation studies, (eg CIP or clearance).</p> <p>Ready-to-use columns packed with any separation material</p> <ul style="list-style-type: none"> ○ for methods development, parameter fine tuning and optimisation ○ for small scale separations in R&D ○ for batch -to- batch or virus validation studies ○ disposable columns for purification of infective materials(hardware completely incinerable)
<p>Partnering Objectives</p>	<p>Marketing partner and OEM opportunities</p>